



Budget Blinds

FOR SALE



Business For Sale, Budget Blinds, Peel, Isle of Man,
£25,000

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THE PROPERTY

Budget Blinds are a reputable and established blind supply and fit company based in the Isle of Man. For approximately 9 years, Budget Blinds have been providing high-quality and affordable blinds to residential customers. 'We pride ourselves on our exceptional customer service and the high retention rate we have achieved over the years'.

Successful purchasers will be given the necessary training and support you need to learn the skills required to measure and fit and supply the blinds.

In addition time will be provided to undertake a smooth transition of orders clients accounts and marketing procedures.

Budget blinds have generated an annual revenue of approximately £70,000 with a promising growth trajectory. Accounts can be provided with the financial statements for the last 3-5 years upon request. There are no outstanding debts

Based predominately supplying the residential sector on the Isle of Man. 'Approximately 10% of our customers are commercial. We have a 97% customer retention rate, and most of our work comes from recommendations and social media'.

The company has a strong turnover rate and currently has a range of blinds in stock, including PVC wood, real wood, metal Venetian, shutters, perfect fit blinds, vertical blinds, pleated blinds, and roller blinds. The installation tools are included in the sale.

The company has strong relationships with suppliers which have been developed over the years, enabling the ability to offer a wide range of high-quality blinds to customers. There are no exclusive supplier agreements.

Payment terms with suppliers are monthly. 'We have a strong online presence which attracts potential customers. There is lots left available for future growth. Increasing the marketing performance via the website, leveraging social platforms, increasing paid media and pushing into new areas (e.g.shutters and made to measure curtains) provide s further income streams supported by a well established client list and strong brand awareness

